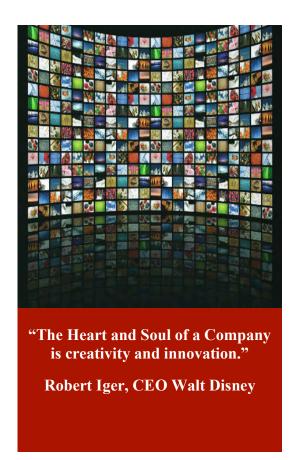


# Corporate Profile

May 2015





# "Innovation distinguishes between a leader and a follower."

# - Steve Job, Founder of Apple

# What We Do

Arrow Consulting is a boutiqueconsulting firm that caters specifically
to the needs of small and medium
enterprises (SMEs) and niche needs of
larger corporations. In particular,
Arrow Consulting offers the complete
range of management consulting
solutions from business process
improvement, productivity
improvement, human capital
development to organizational training.
Being an SME herself, Arrow

Consulting understands the business needs of small companies, which rely heavily on cost efficiencies to drive profits. As a result, Arrow Consulting is committed to deliver a high quality of management advice at competitive rates and strives to exceed client expectations in every way as part of its consulting practice.

# **Our Corporate Philosophy**

We are committed to consistently provide a high quality of service that is tailored to our client's needs. We believe in having an honest and open relationship with our clients and we are successful when our clients achieve success through our programmes.

# **Our Core Values**

#### **Trust**

We have faith in the honesty and reliability of our clients, partners and associates.

## **Integrity**

We are honest and sincere in all our dealings with our clients, partners and associates.

# **Client Focus**

We provide high value products and services that help our clients and partners grow and prosper.

# **Knowledge Share**

We encourage the acquisition and sharing of knowledge that leads to the development and success of our clients, partners and associates.

# **Empowerment**

We believe that each of us has the ability to make good decisions and the wisdom to seek guidance when we are unsure.

#### **Results Oriented**

We define what success means and provide the tools, guidance and feedback to achieve the desired results.



"I fell really grateful to the people who encouraged me and helped me develop. Nobody can succeed on their own."

- Sheryl Sandberg, COO Facebook



# **The Resilient Organisation Training Programme**

Research has shown that resilient organisations are able to consistently achieve outstanding results over time in spite of turbulent business cycles and stiff competition.

The resilient organisation is able to achieve a high level of sustained performance because it makes each person a contributing partner in the business.

Resilient organisations lead and manage their employees very differently from traditional organisations.

The Resilient Organisation Programme was developed to replicate the

successes of such high performing organisations through training programmes that work.

The programme has three main elements, organisation development, team development, and individual development that can be tailored to the specific needs of each organisation.

Organisations that have successfully used the elements of the programme include:

Amoco, AT&T, BASF, Coach, Colgate, Corning, Cox Communications, Exxon Mobil, Ford, Goodwill, Hallmark Cards, IBM, Merck, P&G, U.S. Postal Service, U.S. Forestry Service, Valero and Valley Foods.





#### **Business Consultancy**

- Strategy Formulation and Execution
- Development of Business
   Benchmarks
- Development of Business
   Proposal / Valuation for Sale of Companies
- Conduct of due diligence / valuation of companies for potential buyers
- Productivity Improvement
- Business Process Improvement
- Resource optimization for planning and allocation
- Enterprise Risk Management



#### **Human Capital Consultancy**

- Career Coaching / Counselling
- Administering Individual Behavioural Assessments
- Development of terms and conditions of employment that are compliant with Singapore's legislation
- Development of Compensation and Benefits Framework
- Development of Performance
   Management Framework
- Development of Workforce Planning Framework
- Development of Talent
   Management and Succession
   Planning Framework



### **Organisational Training**

#### Organisational Development

- Principles or Resilient
   Organisations
- Building a Resilient Strategy
- Organisational Transformation

#### **Team Development**

- Employee Engagement
- Building Resilient Teams

#### **Individual Development**

- Team Skills
- Resilient Leadership
- Emotional Intelligence
- Sales Persuasion





**Enabling Businesses for Tomorrow** 

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